



THE COMCAST BUSINESS SOLUTIONS PROVIDER PROGRAM ONE GOAL: HELPING YOU SELL

Everything about the Comcast Business Solutions Provider Program is built around one goal – helping our partners sell. We combine in-demand products and services with the right tools and a dedicated team to create a recipe for success.

PRODUCTS AND SERVICES

The technology trends of cloud, mobility, and the Internet of Things are driving demand for Comcast Business products and services. Our new and rejuvenated offerings can help you diversify your portfolio and earn recurring revenue for each Comcast Business sale.

- **Business Internet** – Fast, reliable, secure and scalable connectivity built on our Gig-speed network.
 - > WiFi Pro – Provides private WiFi for employees and public WiFi for customers.
 - > Connection Pro – Automatic 4G LTE backup.
- **Ethernet** – Delivers scalability up to 10 Gbps, increased capacity, enhanced security and greater flexibility with direct connection to Amazon Web Services, Microsoft Azure and IBM SoftLayer.
- **Software Defined Wide Area Network (SD-WAN)** – Delivered over the Comcast Business ActiveCore platform, SD-WAN allows digital enterprises to overcome the complexity of MPLS and opens up a new revenue stream for partners.
- **Voice Solutions** – Keeping businesses of all sizes connected. Solutions include Business Phone, VoiceEdge Select, Business VoiceEdge, and PRI and SIP Trunks.
- **Comcast Business TV** – Compelling channels, large selection of sports and entertainment packages, and an easy-to-use interface.
- **SmartOffice** – HD video monitoring solution with automatic cloud storage.

A DEDICATED TEAM

Reliable. Experienced. Respected. This is how we are known among our Solutions Providers. From our Partner Sales Managers to our Operations team to our Engineering and Marketing teams, we are a group of dedicated professionals committed to your success. In fact, your success IS our success.

During a time of industry instability, our team has been there and will continue to be – you can count on us!

TO LEARN MORE ABOUT OUR PROGRAM, VISIT

business.comcast.com/solutions-provider

THE RIGHT TOOLS

We provide you with the sales, marketing, and operational support required to ensure your success. Our resources are built to help you engage, educate and enable.



ENGAGE

- **Dedicated channel team** – Partner Sales Managers, Partner Sales Engineers, Operations support
- **Comcast Business Community** – a wide range of industry and technology content
- **LinkedIn Solutions Provider group** – an interactive discussion forum



EDUCATE

- **Webinars** – live and recorded webinars for your ongoing education and knowledge
- **Download newsletter** – weekly up-to-date information about all facets of our program
- **Product training portal** – essential information on products and services



ENABLE

- **Channel Express** – serves up the right combination of assets for your customer
- **PrintPoint** – co-branded, pre-approved Comcast Business sales material
- **Comcast Control Center (C3)** – enables you to easily price, sell and support Comcast Business products and services