

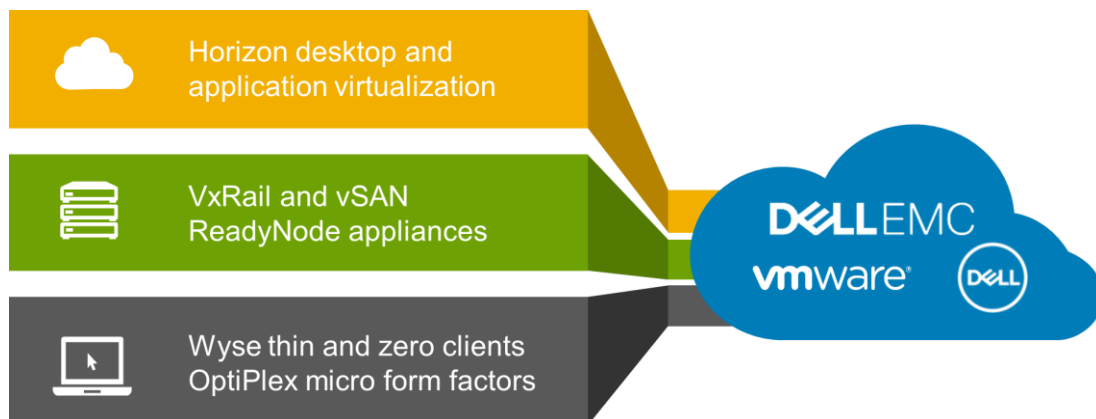
DELL EMC VDI COMPLETE SOLUTIONS

POWERED BY VMWARE HORIZON

Accelerate desktop and application delivery with a superior solution stack and pay as you grow

Looking for a simple, low-cost, and risk-free way to get started with desktop and application virtualization?

Look no further. Dell EMC and VMware are pleased to announce new end-to-end solutions that you can **build or buy** for as little as \$8 per user per month** †. Take advantage of a superior stack and simply plug in, power up, and provision 100 virtual desktops in under an hour. Enable a rich user experience across a wide range of network conditions and devices. And make one call for all your support needs. Choose from new all-in-one flexible configurations, and add Dell's Wyse thin clients or OptiPlex micro form factor desktops for a complete end-to-end environment. What's more, you can take advantage of the Dell EMC Flexible Consumption Model with payment solutions available through Dell Financial Services** that allow you to start small and predictably pay as you grow.



95%

Faster initiation for 1st VxRail appliance



47%

Faster to provision 10 desktop VMs



96%

Faster to add a new appliance

AN EASIER WAY TO BUY AND SUPPORT VDI

	BUILD with Validated Solutions on Dell EMC vSAN ReadyNode		BUY Turn-key Solutions on Dell EMC VxRail		
Configuration	ENTERPRISE/ COMMERCIAL- Large footprint				SMB- Small footprint
	Essentials *†	Expanded *	Essentials *	Expanded *	Starter *
Hardware	PowerEdge R630 • 2 x Intel 2660 processors • 384 GB RAM • 6 x 2TB HDD • 3 Nodes • Standard 3 Year Support	PowerEdge R730 • 2 x Intel 2698 processors • 512 GB RAM • 14 x 2TB HDD • 4 Nodes • Standard 3 Year Support	VxRail E Series • 2 x Intel 2660 processors • 384 GB RAM • 4 x 2TB HDD • 3 nodes • Standard 3 Year Support	VxRail V Series • 2 x Intel 2698 processors • 512 GB RAM • 6 x 2TB HDD • 4 Nodes • Standard 3 Year Support	VxRail E Series • 1 x Intel 2609 processors • 128 GB RAM • 2 x 2TB HDD • 3 Nodes • Standard 1 Year Support
Horizon Software (Dell OEM Products)	VMware Horizon Advanced Edition Named user licensing Standard 3 Year Support	VMware Horizon Enterprise Edition Named user licensing Standard 3 Year Support	VMware Horizon Advanced Edition Named user licensing Standard 3 Year Support	VMware Horizon Enterprise Edition Named user licensing Standard 3 Year Support	VMware Horizon Advanced Edition Named user licensing Standard 3 Year Support
Price/ Month** (varies with # of total users)	\$8 per user	\$13 per user	\$12 per user	\$18 per user	\$16 per user
Thin Client Add-on Price/Month	Wyse 3040 Thin Client - \$5/user/month (ThinOS) Wyse 3030 Thin Client - \$9/user/month (Windows) Wyse 5060 Thin Client - \$11/user/month (Windows 10) OptiPlex 3050 i3-7100T; 4GB;500GB - \$12/user/month (Windows 10) OptiPlex 5050 i5-7500T; 8GB; 500GB - \$17/user/month (Windows 10)				



For information on Dell EMC VDI Complete Solutions, visit www.Dell.com/vdicompletesolutions

For information on Dell and VMware end user solutions, visit www.dell.com/virtualdesktops

For information on Dell Cloud Client-Computing and the full end-to-end solution, visit www.Dell.com/CCC/VMware

For information on Dell's Wyse solutions, visit www.Dell.com/Wyse



**Payment solutions provided and serviced by Dell Financial Services L.L.C. or its affiliate or designee (“DFS”) to qualified customers. Offers may not be available or may vary in certain countries. Where available, offers may be changed without notice and are subject to product availability, credit approval, execution of documentation provided by and acceptable to DFS, and may be subject to minimum transaction size. Offers not available for personal, family or household use. Dell EMC and the Dell EMC logo are trademarks of Dell Inc. Restrictions and additional requirements may apply to transactions with governmental or public entities. FAIR MARKET VALUE (“FMV”) LEASE: At the end of the initial FMV Lease term, lessee may 1) purchase the equipment for the then FMV, 2) renew the lease or 3) return the equipment to DFS.

*Quoted configuration reflects 125 VDI task workers for the Starter, 600 VDI task workers for Essentials and 800 VDI task worker for Expanded. Note that this is an optimal number and does not necessarily reflect a min or max number of users. Does not include Microsoft ELA or VDA licensing.